



FRONTIER

**Food & Agribusiness
Consulting Services**

Our Target Sectors

Frontier is the only advisory company in India with specialized domain expertise across the following sub-sectors of 'Food & Agribusiness':



Food
Dairy
Processed Food
Food Parks
Organic Food
Meat & Marine Products
Fortification & Nutrition



Govt. Policy Advisory
Fertilizers
Seeds
Agro-Chemicals
Micro Irrigation
Farm Machinery



Agri. Consulting
Rural Education
Financial Service
Women Empowerment



Warehousing
Logistics
Agri. Marketing

Integrated Customized Solutions

Our Key Practice Areas



Strategic Advisory

- Corporate Strategy
- SBU Strategy
- India Entry Strategy
- Business Development
- Research & Analytics



Public Sector Advisory

- Consultancy Services
- Policy Advocacy
- Knowledge Partnerships
- Impact Assessment Studies
- Monitoring & Evaluation Studies



Transaction Advisory

- Fund Raising
- Business Restructuring - M&A, JVs & Strategic Alliances
- Investment Management
- Due Diligence
- Valuation Advisory



Project Advisory

- Agriculture Projects
- Green Field Projects
- Business Solutions
- Risk Management & Loss Prevention Services



Technology Advisory

- Vertical Farming
- Farm Equipment Telematics
- Variable Swath Control
- Air/Soil Sensors
- "Green" Tech

Working with an array of clients

STRATEGIC ADVISORY



TRANSACTION ADVISORY



PUBLIC SECTOR



PROJECT ADVISORY



Our Alliances



Leadership Team

Sanjeev Asthana

Chairman & Founding Partner, Frontier Growth Advisors P Ltd

Ex-President & Chief Executive, Reliance Retail. Previously, he was also associated as Director for Cargill India; Country Head for ITC Global Holdings in Indonesia and Romania; Head, Food & Agribusiness for Britannia Industries. He is currently the Director on the Board of NCDEX Spot Exchange Limited. He is the Chairman of the CII National Task Force on Food Security and Agriculture Skill Council of India and a former co-Chairman of the ASSOCHAM Committee on Agriculture.

Sanjeev is recognized as leader in Food and Agribusiness, having over 25 years of sector experience.

Jayant Katoch

Managing Partner & CEO, Frontier Growth Advisors P Ltd

Jayant Katoch is a Specialist in International Business. He has multi-domain experience across Consulting, Manufacturing, Trading and Web-based platforms. His experience spans across the geographies of Americas, Western Europe, and Middle East & India. Most of his work has been in the areas of Business development, Consulting & Outsourcing with a broad spectrum of firms – Startups to Fortune 500 such as Nestle, Halliburton & The Hackett Group.

He has led teams across diverse functions such as Business Advisory, Sales, Procurement, and Marketing & Exports both in US & India. He has keen interest in emerging technologies, particularly AI, Cloud, and Mobile & Renewable Energy.

Advisory Board

DaljitMirchandani

Daljit is an Ex-Chairman and Managing Director, Ingersoll -Rand India. Previously, he was also associated as Executive Director for Kirloskar Oil Engines; Director of Mahindra UGINE Steel Co. Ltd.; Director at Mahindra Forgings Ltd.; Director of Punjab Tractors Ltd; Director at SREI Infrastructure Finance Limited. He has served as the Chairman of the Karnataka State Council of CII and in 2007 was nominated by the CM to be the Chairman of the Task Force formed by the Ministry of Agriculture.

Donald M. Taylor

Donald is currently the Independent Consultant for USAID PIKA Program consisting of four separate projects. He has been previously associated as a Consultant to the IFC, World Bank, ADB, J.E. Austin Associates, ACDI/VOCA, Agrico Limited, Louis Berger Inc, Ernst & Young, Cargill Technical Services, and US Department of Commerce. Previously he has also worked with AACOM Ltd. as Owner and Managing Director; Economic Consultants China as President and CEO; China Agro-Industries Development Ltd. as Managing Director; American Agricultural Associates, Inc., as Owner and Managing Director.

PrasantaMisra

Prasanta holds rich and wide experience in State Government undertakings, Central Government undertakings, as well as in the core private sector for more than 35 years. He shouldered the responsibility as Joint Secretary, National Committee on Plasticulture Applications in Horticulture, and Ministry of Agriculture, Government of India (1991- till date).

Sanjay Kothari

Sanjay is the Founder & Managing Partner at Anantroop Financial Advisory Services and has rich experience in Corporate Advisory Services with focus on Corporate Communications, Loan Syndications, Equity Placements and Financial Restructuring Exercises. He holds independent directorship in companies - West Coast Paper Mills Ltd., Hosmac India Private Ltd. and Fortune Financial Services (India) Ltd.

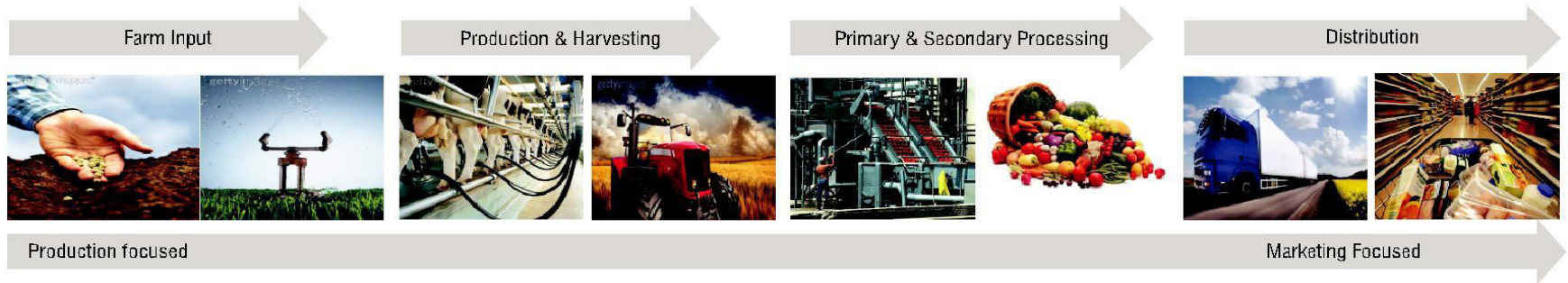
SekharNatrajan

Sekhar is an Ex-Chairman of Monsanto India. Prior to this role, he held several leadership positions across functions-CEO & Regional Lead, Chief Financial Officer, Business Development Head, Sales and Marketing Head, Global Corporate Strategy Lead at Monsanto's headquarters in St. Louis, USA and the India Region Lead. Sekhar is also an active member of the CII National Council on Agriculture and CII National Biotech Committee.

Suresh Singaravelu

Suresh is a management professional with over three and half decades experience in a variety of industries with multinationals and major Indian corporate in fields ranging from Chemical and Plastics, Leather, Sea Food, Real Estate, Retail and now Hospitality. He is currently the CEO of Chalet Hotels Limited, a company that has over a 1300 hotels rooms under the operation with the Marriott and Starwood groups. Prior to his current assignment Suresh was the President and National Head Retail Infrastructure with Reliance Retail.

'Concept to Implementation' Service Support



For further information, please contact:

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FRONTIER

Growth Advisors

Redefining Food & Agribusiness

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